

The Q approach to consensus building: integrating diverse perspectives to guide decision-making

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Abstract:

1. Decision-making processes are complex and time-intensive, particularly when a consensus needs to be achieved amongst more than two parties. Discussions and negotiations must consider all relevant stakeholders and their individual perspectives on the decision to be taken. Methods for identifying, understanding, and acknowledging divergent perspectives can support successful consensus building. A tool pointing to those perspectives that have a consensus is missing though.
2. Here, we propose a policy support tool to statistically guide the processes of consensus building around sets of goals or statements, using the Q method. Priority rankings of the goals or statements are used to analyze group perspectives. Our Q approach then expands Q method by consolidating the group perspectives and producing a novel consensus priority score indicating the level of consensual preference or priority for each goal or statement.
3. We demonstrate the applicability of our Q approach in a hypothetical prioritization example involving the Sustainable Development Goals (SDGs). Although all 193 United Nation's member states have agreed upon the 17 SDGs, the implementation of sustainable development measures often requires the prioritization of one or more goals. In the example, we use 40 individual stakeholder perspectives to identify which SDGs should be prioritized to successfully achieve the 2030 Agenda. This is, to satisfy most of the 40 people the best way possible, SDGs 4, 8, and 3. It is important to note that every individual perspective matters.
4. The Q approach to consensus building provides a transparent and replicable method to calculate consensus priority scores for goals or statements of interest and identify those that have medium to high consensus. The approach can be applied to a wide range of situations where diverse perspectives and objectives need to be reconciled and synthesized at a range of scales. It can thereby be applied in consensus building processes from subnational to international levels.

Keywords:

environmental governance; sustainability governance; policy-making; consensus building; priority setting; Q methodology

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46 **Introduction**

47 The environmental and societal crises we currently experience are multidimensional and
48 syndemic (IPCC 2018; IPBES 2019; Horton 2020; IPBES 2020; Pörtner *et al.* 2021; IPCC
49 2022). Tackling them requires bold political will and concerted action between and within
50 countries. However, concerted action by a wide range of actors, for example national states, is
51 ambitious, especially as multilateral environmental and sustainability governance processes
52 typically require consensus decision-making. Following Carter (2018) and in the context of
53 sustainability (Bressen 2007; Agrawal *et al.* 2022) and transformative (Pascual *et al.* 2022)
54 governance, we define consensus decision-making as a process involving collaborative
55 discussions and negotiations of interests, values, and ideas among two or more parties, with the
56 aim to achieve an agreement that balances all perspectives consulted. Building consensus
57 between parties therefore is a discursive and time-intensive process. But it is worth the effort,
58 as bringing together different values can be a leverage point for decision-making and successful
59 governance processes (Horcea-Milcu 2022; IPBES 2022). One prominent example from the
60 environmental domain is the United Nations Framework Convention on Climate: At its 2009
61 Conference of the Parties in Copenhagen, both preparatory and procedural causes led to
62 limitations in the consensus building process and a failure to agree upon a climate treaty
63 (Winkler & Beaumont 2010). Among others, one underlying reason was “the lack of a common
64 system of values and norms, a high threshold for decision-making” (Winkler & Beaumont 2010,
65 p. 642). It took another six years for the climate negotiations to be successful and the Paris
66 Agreement to find consensus (Bernardo *et al.* 2021).

67
68 The scientific literature on consensus building and consensus models is diverse but has typically
69 focused on the parties themselves rather than shared preferences among them (see, e.g., Regan,
70 Colyvan & Markovchick-Nicholls 2006; Vogel & Lowham 2007; Still & Gordon 2009; Allen,
71 Metternicht & Wiedmann 2018; Xue *et al.* 2020). But methods for the analysis of decision-
72 relevant preferences and values are available, too. This can for example be cost-benefit
73 analyses, the Delphi technique, focus group discussions, interviews, multi-criteria decision
74 analysis, nominal group technique, or the Q methodology (for more information on the different
75 methods, see, e.g., Martin 2015; Mukherjee *et al.* 2018; IPBES 2022). Here, we focus on the Q
76 methodology (hereafter Q method), as it provides a complete and detailing workflow to explore
77 both the differences and commonalities of preferences of parties.

78 Q method has originally been developed for psychology to study subjectivity (Stephenson
79 1935). In recent years, Q method has increasingly been applied (Sneegas *et al.* 2021) to study,
80 for example, ecosystem services (Armatas, Venn & Watson 2016; Hermelingmeier & Nicholas
81 2017), bio-economy (D'Amato *et al.* 2019), landscape management (Hamadou *et al.* 2016;
82 Langston *et al.* 2019), nature conservation (Bredin *et al.* 2015; Berry *et al.* 2018; Zabala,
83 Sandbrook & Mukherjee 2018), and sustainable development (Barry & Proops 1999; Moser &
84 Baulcomb 2020) including the SDGs (Eppinga, Mijts & Santos 2022).

85 In Q method, quantitative inferences are drawn from a set of qualitative sorts of statements
86 representing the totality of a societal discourse (Brown 1993; Watts & Stenner 2012; Akhtar-
87 Danesh 2017b; Akhtar-Danesh 2017a): First, the discourse on the topic of interest is analyzed
88 and written up as statements describing all potential viewpoints in the discourse. This set of
89 statements, called concourse, is reduced to a subset of the statements, called Q sample, that is
90 representative for all statements. Then, a group of respondents specifically selected to represent

91 the full societal discourse on the topic of interest is asked to rank the statements in a gradient
92 from disagreement to agreement, based on their subjective opinion. The ranking is typically
93 accompanied or followed by an interview or a survey to gain insights into the views of the
94 respondents. The respondents' rankings are called Q sorts and used as input for the statistical
95 analysis. Based on a by-person correlation, a factor extraction and rotation are conducted to
96 retrieve group perspectives from the respondents' rankings.

97 The main purpose of Q method therefore is to identify group perspectives that are as distinct as
98 possible, to analyze their patterns, and to explore underlying causes why the perspectives are
99 as they are (Watts & Stenner 2005). It also investigates common viewpoints within the
100 perspectives, however, does not necessarily offer constructive solutions towards potentially
101 uniting divergent perspectives. This means Q method reveals if two or more group perspectives
102 have a common ranking of a statement, may it be a lower, medium, or higher ranking. It does,
103 however, not result in how far all statements have a shared assessment among all group
104 perspectives.

105 To address this, we propose a science-based policy support tool to statistically guide priority
106 setting and processes of consensus building around sets of goals or statements. We call it 'the
107 Q approach to consensus building' (hereafter the Q approach). Using Q method, individual
108 perspectives (of the relevant parties) on the goals or statements of interest are analyzed, and
109 representative group perspectives are used for integrating perspectives across scales. A statistic
110 expanding Q method directly points to those goals or statements that have a consensual
111 preference or priority, which can guide decision-making processes. A mapping of group
112 perspectives can further support the identification of minority perspectives and other barriers
113 that may arise throughout discussions or negotiations.

114
115 With the Q approach, we foster the use of Q method in environmental and sustainability
116 decision-making, but also beyond. In fact, any decision-making process can possibly benefit by
117 shedding light on diverse perspectives and integrating them in a target-oriented manner. After
118 introducing the methodological workflow of the Q approach, we demonstrate its applicability
119 using a hypothetical case example of prioritizing the Sustainable Development Goals (SDGs).
120 The R functions to run the Q approach are provided as supplementary (see Data and code
121 accessibility for details).

123 **The Q approach to consensus building**

124 In our Q approach to consensus building, we apply a range of major and minor differences to
125 the typical application of Q method (Tab. 1). For example, instead of reducing a pre-analyzed
126 set of statements for the analysis, we use the full set of statements for ranking. The term
127 "statement" here stands for anything that can be ranked. For consensus building in negotiation
128 processes (e.g., in the negotiation of the post-2020 global biodiversity framework, see
129 Discussion) this could be different options to formulate a target. For priority setting in nature
130 conservation or the implementation of sustainable development measures, it could be targets as
131 they stand (e.g., the SDGs, or, looking into the future, the global biodiversity targets succeeding
132 the Aichi Targets). While in Q method only selected participants are invited for the ranking,
133 the Q approach is intended to be open for participation by all relevant parties, i.e. stakeholders.
134 Moreover, in contrast to Q method that ranks in an agreement gradient, the Q approach has the
135 statements ranked in a preference or priority gradient. Also, as decision-makers in real-world

136 settings may have to prioritize goals that are part of a set of goals individually all important, we
 137 feel that a question about the “importance” of statements (which is sometimes used in existing
 138 Q method studies) is subtly but meaningfully different from the question about the “preference”
 139 one has for a different statement or the “priority” a statement needs. This distinction is also
 140 made in IPBES (2015, p. 18), where a “preference refers to the [...] importance attributed to
 141 one entity relative to another one.” After collecting the parties’ individual perspectives, we
 142 apply the standard Q method statistics and complement them by a consensus priority score for
 143 each statement (see details below). With this additional score, we aim to analyze the
 144 commonalities of group perspectives and to identify those statements having a shared medium
 145 to high ranking.

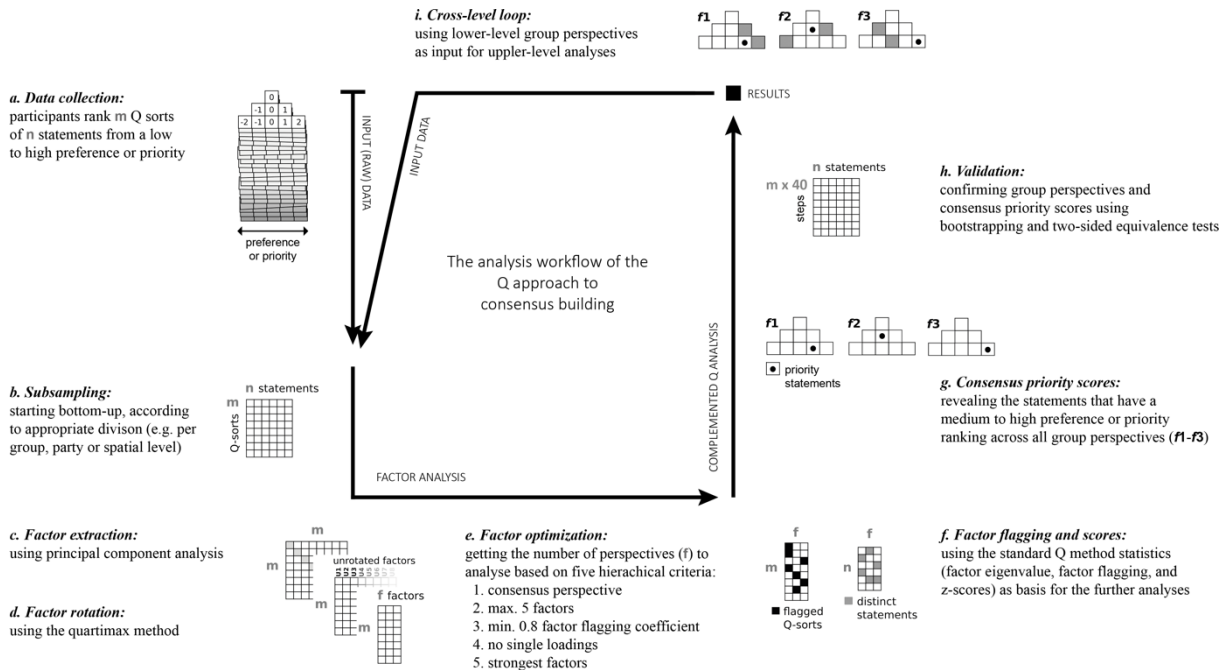
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147 Tab. 1: Major (blue) and minor (green) differences between a typical Q method application and the Q approach to
 148 consensus building.

Step of the analysis and methodological decision therein	Q method	The Q approach to consensus building
Aim of the analysis	Identification and understanding of distinct group perspectives	Identification of goals or statements in a decision-making process that have a consensual preference or priority
Collection of statements to be sorted/ranked	A large, pre-analyzed set of statements (the concourse) is reduced to a representative subset of statements (the Q sample)	A meaningful number of statement options (e.g., versions of a draft text), or the full set of statements (if already agreed upon)
Selection of participants	Selection of respondents to represent the full discourse on the topic of interest	Any stakeholder relevant for the discussion or negotiation process
Data collection: the sorting/ranking of statements	In a forced quasi-normal distribution, ranging from “disagree” to “agree”	In a forced quasi-normal distribution, ranging from “lowest preference or priority” to “highest preference or priority”
Identification of how many factors to analyze	Based on a principal component analysis	Based on five hierarchical criteria (see figure 1e and details in the text)
Factor rotation	Varimax method (typically)	Quartimax method
Statistics used for the interpretation of results	Factor eigenvalue, factor flagging, and z-scores	Factor eigenvalue, factor flagging, z-scores, and consensus priority scores
Identification of consensus between factors	Using the z-scores: consensus statements that have a similar ranking (vs. significantly divergent statements)	Using the consensus priority scores: statements that have a shared medium to high ranking
Analysis across scales/levels	Not done (typically)	Using resulting lower-level group perspectives as input for upper-level analysis

149

150 For presenting the workflow of the Q approach to consensus building (a. to i., Fig. 1), we use
 151 both the Q method technical terms, i.e. Q sorts and factors, and a Q approach synonym (Tab.
 152 2). For example, we use the term “ranking(s)” for one or more Q sorts, which can be individual
 153 rankings of or group perspectives, and the term “group perspective(s)” for one or more factors.
 154 The workflow is implemented using the R packages “qmethod” (Zabala 2014; Zabala & Pascual
 155 2016) and, for network visualizations, “igraph” (Csárdi & Nepusz 2006).



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Fig. 1: The analysis workflow of the Q approach to consensus building, anti-clockwise: The data collection (a) can be done through, for example, stakeholder workshops or online tools. Subsampling (b), factor extraction (c) and factor rotation (d) are typical steps of a Q method analysis. In the Q approach, we use five hierarchical criteria to optimize the number of factors, i.e. group perspectives, for consensus building (e). Factor flagging and scores (f) represent the standard Q method statistics. In the Q approach, the consensus priority scores (g) are a novel value to guide decision-making processes. Validation of the results (h) is done through comparing different group perspective variables and the consensus priority scores. The cross-level loop (i) allows re-using lower-level group perspectives in upper-level analyses. The icons are from Zabala and Pascual (2016), but have been partly modified.

Tab. 2: The technical Q method terminologies, what synonyms we use for presenting the Q approach, and what they are.

Q method technical term	Q approach synonym	What this is
Q sort(s)	ranking(s) / individual perspective(s)	The participants' ranking of statements, used as input data for the analysis
factor extraction	-	Based on a by-person correlation, unrotated factors are extracted from the Q sorts using principal components analysis (PCA)
factor rotation	-	After the factor extraction, to receive more structured and better interpretable group perspectives, unrotated factors are rotated using the quartimax method
factor loadings	-	The correlation values of the Q sorts with the rotated factors
single loading	-	A factor that has only one Q sort loading to it
(factor) flagging	agreement	The significantly highest loading of a Q sort tells which factor(s) the Q sort flags/agrees to
factor flagging coefficient	percentage agreement	The percentage of Q sorts flagging to one or more factor(s)
factor(s)	group perspective(s)	The perspectives resulting from the analysis i.e. the factor extraction and rotation. They may be used as input data for upper-level analyses

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171 *a. Data collection*

172 All participants, i.e. the parties relevant to the discussion or negotiation, create an individual Q
173 sort, wherein they rank a set of statements along a pre-defined preference or priority gradient.
174 This is typically done through workshops, interviews, or online tools. During the rank, if
175 appropriate time is available, the participants reflect on their specific situation regarding the
176 topic of interest and decide on a lowest and a highest preference or priority statement. A forced
177 quasi-normal distribution centered around zero is used for the ranking, as a free distribution
178 does not have a noticeable contribution to the resulting factors (Brown 1980; Watts & Stenner
179 2005) and a forced distribution makes both the ranking and the analysis easier (Watts & Stenner
180 2005). Further, from our point of view, a prioritization exercise loses in value if participants can
181 give all statements the same (or almost the same) “high” preference or priority, which could be
182 the case if participants are allowed to rank all statements in just one or a few gradient levels.
183

184 *b. Subsampling*

185 In case the analysis is intended to contain one level only, the full dataset is used for the analysis.
186 Yet, the Q approach is particularly meant to allow analyses including multiple, usually nested
187 levels. That can be social (e.g., an individual level and one or more group levels) or spatial
188 levels (e.g., local, national and international level). In such cases, one or more lower-level
189 subsamples of the Q sorts are analyzed first. The order in which subsamples are analyzed across
190 levels always must be bottom-up, as the resulting factors are included in or combined for the
191 upper-level analyses (→ *i. Cross-level loop*). Every subsample, no matter on what level, needs
192 a full analysis along the presented workflow. If necessary, weighting can be applied (e.g.,
193 income equity weighting) for a more just valuation of preferences or priorities across scales
194 (IPBES 2022). Subsequently, we use the term “sample” for the Q sorts used in each analysis,
195 irrespective of the analysis level.
196

197 *c. Factor extraction*

198 First, and in contrast to R statistics, where variables are correlated (Rost 2020), in Q method a
199 by-person correlation is conducted, using the Q sorts (Watts & Stenner 2005; Zabala & Pascual
200 2016).

201 Next, in Q method, unrotated factors are extracted from a sample, typically using a principal
202 component analysis (PCA). A PCA provides the maximum variance for all factor from the
203 sample, which can be summed up to a cumulative explaining variance of the factors in the
204 sample (Zabala & Pascual 2016). Typically, the number of factors that are further analyzed is
205 then selected based on certain criteria such as their eigenvalue or their cumulative explaining
206 variance (Akhtar-Danesh 2017b). Another way of getting the number of factors to further
207 analyze is through a scree test (Cattell 1966) of the unrotated factors, which shows how many
208 factors have a proportion of the total variance bigger than an alpha threshold. A threshold of α
209 = 0.05, for example, would mean that only unrotated factors representing at least 5% of the total
210 variance are considered in the further analysis. Adding a linear model of the PCA eigenvectors
211 to a scree plot of unrotated factors can visually indicate how many principal components a
212 sample might have. In the Q approach to consensus building, we use such a visualization of
213 unrotated factors for general orientation on how many factors there could be; but in fact pre-
214 analyze an optimal number of group perspectives for guiding decision-making. This is
215 described in *e*.

216

217 *d. Factor rotation*

218 For the rotation of factors, we use the quartimax method. This is different to the typically used
219 rotation method varimax, which results in factors as distinct from each other as possible (Zabala
220 2014). Yet it ensures that each Q sort flags to the minimum number of factors, excludes a
221 smaller number of Q sorts in the factors, has a smaller number of distinguishing statements
222 within the factors, and generates a general factor among the Q sorts (Hair *et al.* 2014; Akhtar-
223 Danesh 2017a; Akhtar-Danesh 2017b). This results in a higher consensus amongst participants.

224

225 *e. Factor optimization*

226 Q method studies typically use PCA measures to determine the number of factors to rotate (see
227 *c*). In the Q approach, however, as we ultimately seek to support consensus building in a
228 concrete decision-making process, we aim at a limited number of factors representing the major
229 group perspectives from the discourse, discussion, or negotiation. Contrasting the cumulative
230 variance criterion, we aim at having as many participants as possible flag (i.e. agree to a group
231 perspective), with the potential to subsequently gain the agreement of the remaining
232 participants. “Group” perspectives to which only one participant agrees are not irrelevant but
233 not necessarily conducive to consensus building.

234 Therefore, we run and compare multiple factor extractions and rotations to determine how many
235 factors result in the highest consensus, with an optimization towards a minimum number of
236 group perspectives and a maximum statistical agreement of the rankings to the group
237 perspectives. As outlined, we apply the following five hierarchical criteria:

238 1. First, we test if the sample contains a consensus perspective with a factor flagging
239 coefficient of 1.

240 If this is not the case, we continue with the following set of criteria:

241 2. There should be a maximum of five factors,

242 3. The factor flagging coefficient should have a minimum of 0.8, meaning that at least 80%
243 of the input rankings should agree to the group perspectives,

244 4. There should be no single loading, meaning that all group perspectives should have at
245 least two rankings agree, and

246 5. The first, second, third, etc. factor should always be as strong as possible, meaning that a
247 higher number of rankings agreeing to the first, second, third, etc. group perspective is
248 preferred.

249

250 *f. Factor flagging and scores*

251 To support the understanding of diverse perspectives and preferences or priorities among
252 participants, and to acknowledge different viewpoints, the standard Q method statistics (as
253 explained in, e.g., Zabala 2014) are applied:

254 Factor flagging, based on the factor loadings, indicates to which group perspective a ranking
255 significantly agrees. The z-score is a measure to compare the ranking of statements within and
256 across group perspectives. A comparison of z-scores reveals distinguishing and consensus
257 statements in the group perspectives. The factor eigenvalue represents the strength of a group
258 perspective compared to the other group perspectives within an analysis.

259 Based on these measurements, Q method is predestined for the analysis of consensus building
260 processes and has been used to do so. Both Vogel and Lowham (2007) and Eppinga, Mijts and

261 Santos (2022) ran a cluster analysis on their study participants Q sorts to identify participants
262 with shared believes. Rust (2016) combined Q method and the Delphi method to explore
263 options for consensus building. In a review on the use of Q method in environmental
264 sustainability research, Sneegas *et al.* (2021) found the majority of their literature corpus
265 exploring not only differences but also agreement between perspectives, with varying detail.
266 Therefore, we do not consider the Q approach as a completely new methodology but as a
267 complemented approach to utilize Q method to directly feed into decision-making processes
268 using the consensus priority score, not merely focusing on the respondents (who belongs to
269 what group perspective, and how can the group be characterized) but on the statements that
270 need to be prioritized (described in g).

271

272 *g. Consensus priority score*

273 To complement the standard Q method statistics, we developed the consensus priority score
274 (cp-score) that results in one number per statement, regardless of how many factors are to be
275 unified. All statements have one consensus priority value each, to be understood as a set. Thus,
276 the consensus priority values only exist in association with their respective statement. Larger
277 differences between two consensus priority values also represent a gap in their preference or
278 priority. The consensus priority scores therefore reveal those statements that have a consensual
279 medium to high preference or priority ranking among all group perspectives. Due to its
280 harmonized gradient, consensus priority scores are comparable throughout analyses.

281 Mathematically, the consensus priority score contains the z-scores per statement per factor and
282 the eigenvalue of each factor. First, to incorporate the strength of factors, for every statement
283 and factor the z-scores are multiplied with the respective factor's eigenvalue, resulting in a
284 weighted z-score per statement and factor: $x_{s,f} = \text{Z-score}_{s,f} * \text{eigenvalue}_f$

285 Next, to get one value per statement, the arithmetic mean of weighted z-scores across the factors
286 is calculated: $y_s = \sum_f \frac{x_{s,f}}{f}$

287 In the third and final step, to get a priority gradient between 0 (least preference or priority) and
288 1 (highest preference or priority), the mean of the weighted z-scores across the statements is
289 normalized: $\text{cp-score}_s = \frac{y_s - \min(y)}{\max(y) - \min(y)}$

290 A numerical example of the calculation process is provided in table S1.

291

292 *h. Validation*

293 The factor scores, including the consensus priority score, and their validation offer insights to
294 the discourse represented by the group perspectives and can be used as indicators of how
295 individual statements shape perspectives. To validate the stability of, and gain more insights in,
296 the resulting factors, they are bootstrapped with a minimum of 40 times the number of input
297 rankings as the number of steps (Zabala & Pascual 2016). This allows comparing the position
298 of statements in the factors, evaluating the stability of group perspectives, and provides
299 bootstrapped factor scores for the validation of the consensus priority scores. A similar
300 bootstrapping was used for validation by Eppinga, Mijts and Santos (2022).

301 The validation of the group perspectives and the consensus priority scores is done in three ways,
302 each complementing the others but the third to be considered most robust:

- 303 1. Comparison of the consensus priority scores and the input rankings' means ("input
304 means"): Here, the rankings' mean values per statement are normalized to get a gradient
305 between 0 and 1 that is comparable with the consensus priority scores. Then, the
306 position of statements is compared, and a paired two one-sided equivalence test (TOST)
307 is conducted to test the significance of the consensus priority scores.
- 308 2. Comparison of the resulting factors and the consensus priority scores with the bootstrap
309 results ("bootstrap factors" and "bootstrap cp-score"): Here, the position of statements
310 in the resulting factors is compared with the bootstrap factors. Then, the bootstrap factor
311 scores are used to calculate bootstrap cp-scores, and a paired TOST is conducted to test
312 the significance of the consensus priority scores against the bootstrap cp-scores.
- 313 3. Bootstrapping of the consensus priority scores ("bootstrapped cp-scores"): Here, the full
314 results of the bootstrap are used to calculate the consensus priority scores for each of
315 the bootstrap steps. Then, the median, mean, and standard deviation are calculated for
316 each of the statements' bootstrap results. Based on the outcome of a Shapiro-Wilk test,
317 a Wilcoxon rank-sum test or t-test is conducted to test the significance of each
318 statements' consensus priority score against the statements' bootstrapped cp-score.
319 Finally, a TOST is conducted to test the significance of the consensus priority scores
320 against the bootstrapped cp-scores. Here, the individual statements' consensus priority
321 scores are validated, allowing further insights to where the statements' preference or
322 priority has consensus or not.

323 All three ways of validation are positive if the respective TOST null hypothesis of statistical
324 difference is rejected.

325

326 **Case example: Which SDGs should be prioritized to successfully achieve the 2030** 327 **Agenda?**

328 One context in which the Q approach to consensus building could be particularly relevant is
329 sustainable development. To illustrate this, we take a discussion on the Sustainable
330 Development Goals (SDGs) as an example. In the SDGs, all 193 members of the United Nations
331 agreed to a complex set of goals, which together should enable the achievement of the "2030
332 Agenda for Sustainable Development" (UNGA 2015). With the pledge of leaving no one
333 behind, the ambition of the 2030 Agenda is high and nominally inclusive to all people across
334 the world. As framed in their inception, all SDGs are important. However, they are the outcome
335 of a global political negotiation process (Le Blanc 2015) and "effectively a non-binding set of
336 global aspirations with weak institutional oversight arrangements and high levels of national
337 discretion with respect to priorities" (Hirons 2020, p. 324). Consequently, their political impact
338 has been more discursive than transformative (Biermann *et al.* 2022). This may also be as tools
339 and analytical approaches to implement the SDGs in a coherent, integrated, and dynamic
340 manner have yet to be developed (Allen, Metternicht & Wiedmann 2018).

341 Nevertheless, the SDGs are the one framework that is globally set and that science, policy, and
342 all other stakeholders such as non-governmental organizations have to work with. Therefore,
343 in the decision-making on and the implementation of sustainable development measures, a
344 subset of SDGs is often prioritized over others (Allen, Metternicht & Wiedmann 2018; Horn &
345 Grugel 2018; Forestier & Kim 2020). This is, among others, due to the wide array of sectors
346 the SDGs address (EAT 2016; Muff, Kapalka & Dyllick 2017; Tremblay *et al.* 2020), the
347 different importance of certain SDGs across spatial scales (Payne *et al.* 2020), and the diversity

348 of stakeholders that need to be consulted and involved, each with potentially different
349 perspectives on which SDGs should or need to be prioritized (Allen, Metternicht & Wiedmann
350 2018). Stakeholder groups needed to successfully achieve sustainable development include,
351 among others, academia, the private sector, non-governmental organizations, and civil society,
352 and their perspectives must be recognized to enable synergies (IPBES 2022).

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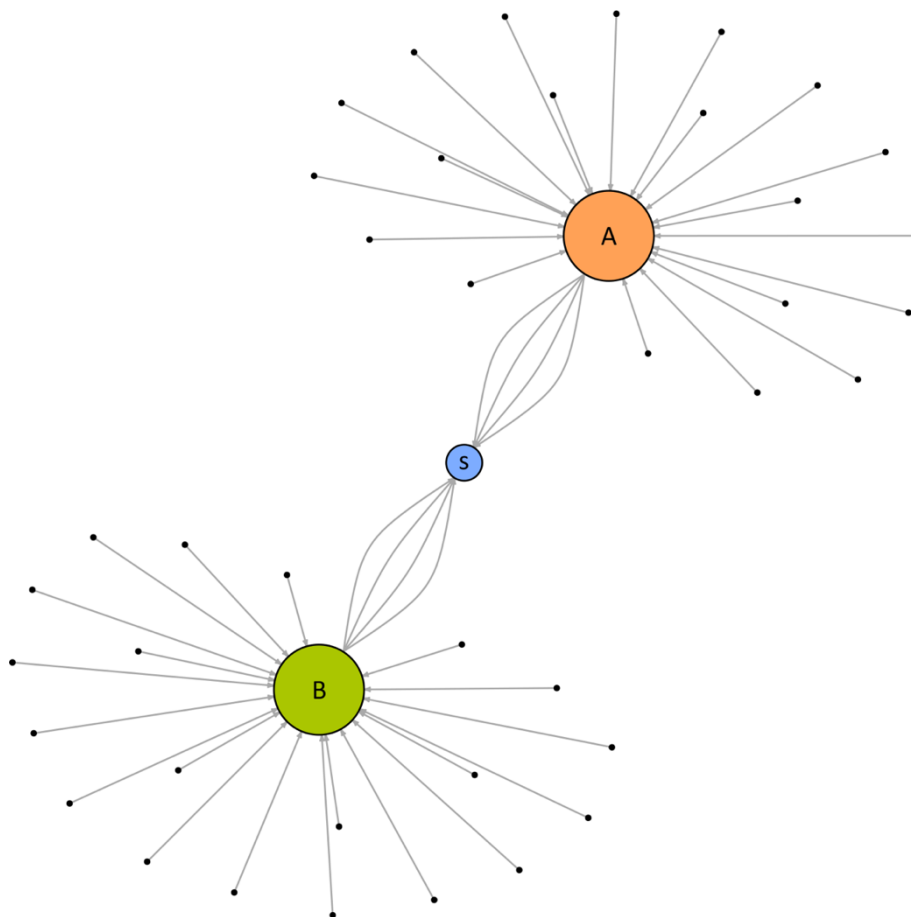
354 In our case example, which is hypothetical, 40 people from two groups (for the purpose of
355 illustrating the application of the Q approach across scales) enter a discussion about which
356 SDGs to focus on in a new project. The groups could be country representatives at a negotiation
357 table, two non-governmental organizations or subgroups within one non-governmental
358 organization (e.g. from different places), two divisions of a company, or whatever else. The Q
359 approach to consensus building can help consolidating the groups' perspectives and point
360 towards what SDGs the project could strategically focus on.

361 The example is only used for illustrative purposes and for a methodological discussion of the
362 Q approach's workflow. The 40 perspectives used in the example are responses randomly taken
363 from Geschke *et al.* (in preparation). The interpretation of the results remains without
364 contextual background of the perspectives, therefore neglecting information such as the
365 respondents' age, gender, or work experience.

366

367 To start, all 17 SDGs are taken as statements and ranked in a gradient ranging from -3 to +3 (-
368 3, -2, -2, -1, -1, -1, 0, 0, 0, 0, 0, 1, 1, 1, 2, 2, 3). The same distribution was used by Eppinga,
369 Mijts and Santos (2022). For the analysis of more or fewer than 17 statements, different
370 distributions may be needed and/or useful. Nevertheless, aiming at a clear priority statement,
371 we recommend having only one statement space in the gradient extremes (in this case -3 and
372 +3). The 40 individual perspectives are then divided into two samples, groups A and B, the
373 rankings of which are provided in table S2. The group perspectives of groups A and B are used
374 for a synthesis analysis (Fig. 2).

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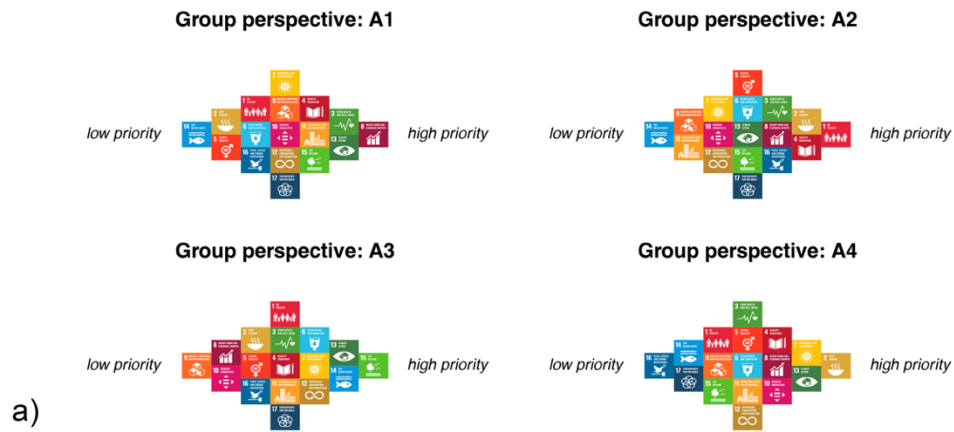
376
 377 Fig. 2: Conceptual network of how the individual people (black dots) feed into the group analyses (orange circle
 378 = group “A”, and green circle = group “B”) that are used for the synthesis analysis (blue circle, “s”). Each arrow
 379 throughout the cross-level analysis, i.e. from the orange and green circles to the blue circle, represents one
 380 perspective. The circle sizes correspond to the number of incoming perspectives.

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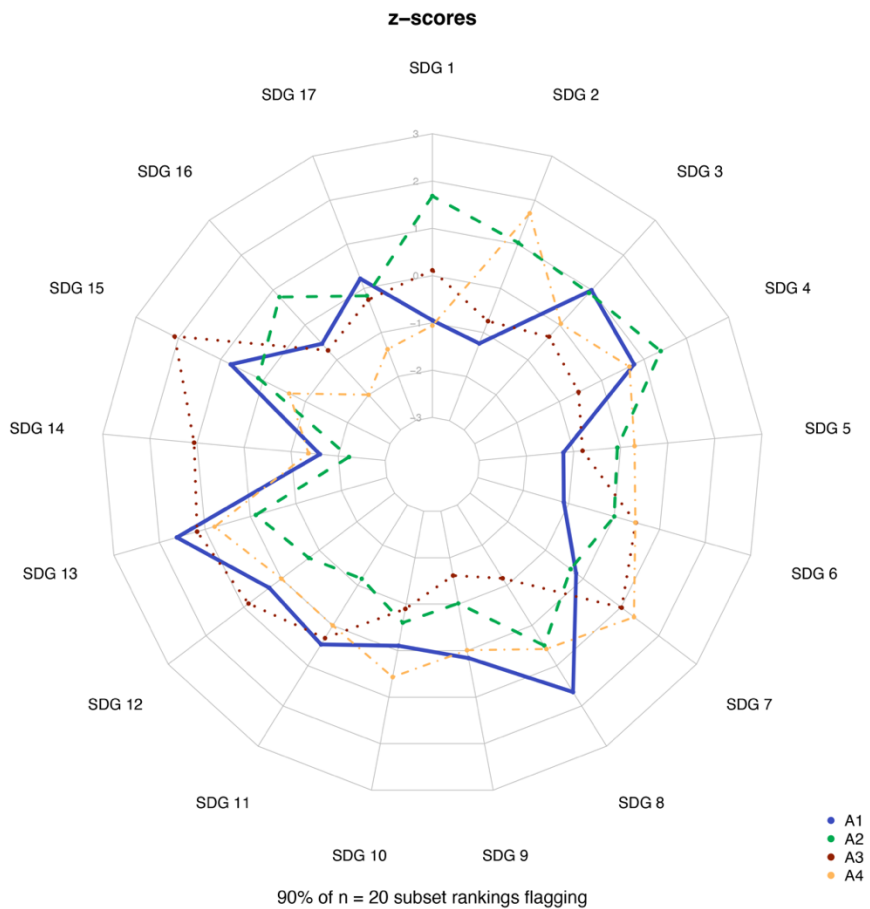
382 *Group A*

383 Based on a scree plot of unrotated factors including a linear model of their PCA eigenvalues,
 384 group A has 8 major factors within its set of responses. However, the inclusion criteria of the
 385 factor optimization (see *e*) lead to only 4 factors being analyzed as group perspectives (A1-A4).
 386 18 of the 20 individual perspectives flag to the group perspectives, resulting in a factor flagging
 387 coefficient of 0.9. The group perspectives are shown in figure 3 and numerically provided in
 388 tables 3 and S3. The three SDGs with the highest consensus score and on which group A
 389 therefore could focus are SDGs 13 *Climate action*, 15 *Life on land*, and 4 *Quality education*.
 390 The full list of consensus priority scores is provided in tables 3 and S4.

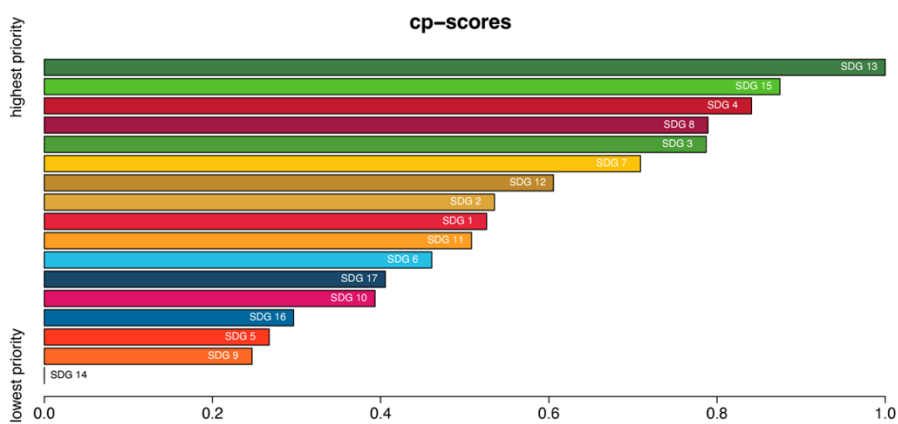
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a)



b)



c)

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Fig. 3: The results of the Q approach to consensus building for group A, with a) the 4 group perspectives, b) a bar plot of the consensus priority scores (cp-scores) of the group, colored in the SDG color each bar represents, and c)

395 a radar chart providing further insights to the different group perspectives, showing the z-scores per SDG and
396 perspective.

397 Factor A1-A4 = group perspectives A1-A4. The line widths within the radar chart represent the factor eigenvalue,
398 i.e. the perspective strength. The line colors and dash types represent each perspective.

399

400 Next, we validate the results of group A along the three ways explained in workflow step *h*
401 (Tab. 3): When comparing the consensus priority scores with the input means (Tab. 3a, see *h.1*
402 for details), the three top consensus priority SDGs match the highest means. Compared with
403 the input means, the consensus priority scores have a significant equivalence ($p = 1.39474e-17$,
404 ***). The comparison of the group perspectives with the bootstrap results (Tab 3b, see *h.2* for
405 details) reveals that perspectives A1 and A2 each have two SDGs with a change of one position
406 in the bootstrap factors (i.e. they swap their ranking position). Group perspectives A3 and A4
407 have four SDGs with a change of one position. This indicates that the perspectives are relatively
408 stable. Looking at the consensus priority scores, the top three consensus priority scores are
409 among the five highest bootstrap cp-scores, allowing us to trust their high priority assessment.
410 When statistically validating the consensus priority scores of group A, they appear equal to the
411 bootstrap cp-scores ($p = 2.95819e-23$, ***). Bootstrapping the consensus priority scores (Tab
412 3c, Fig. 4, see *h.3* for details) results in all the individual SDGs' consensus priority scores being
413 significant except SDG 1 *No poverty* ($p = 0.056$) and SDG 6 *Clean water and sanitation* ($p =$
414 0.72). Their priority position may need a more detailed discussion in group A. Regardless of
415 this, the full set of consensus priority scores is significantly equal to the bootstrapped cp-scores
416 ($p = 3.59019e-11$, ***).

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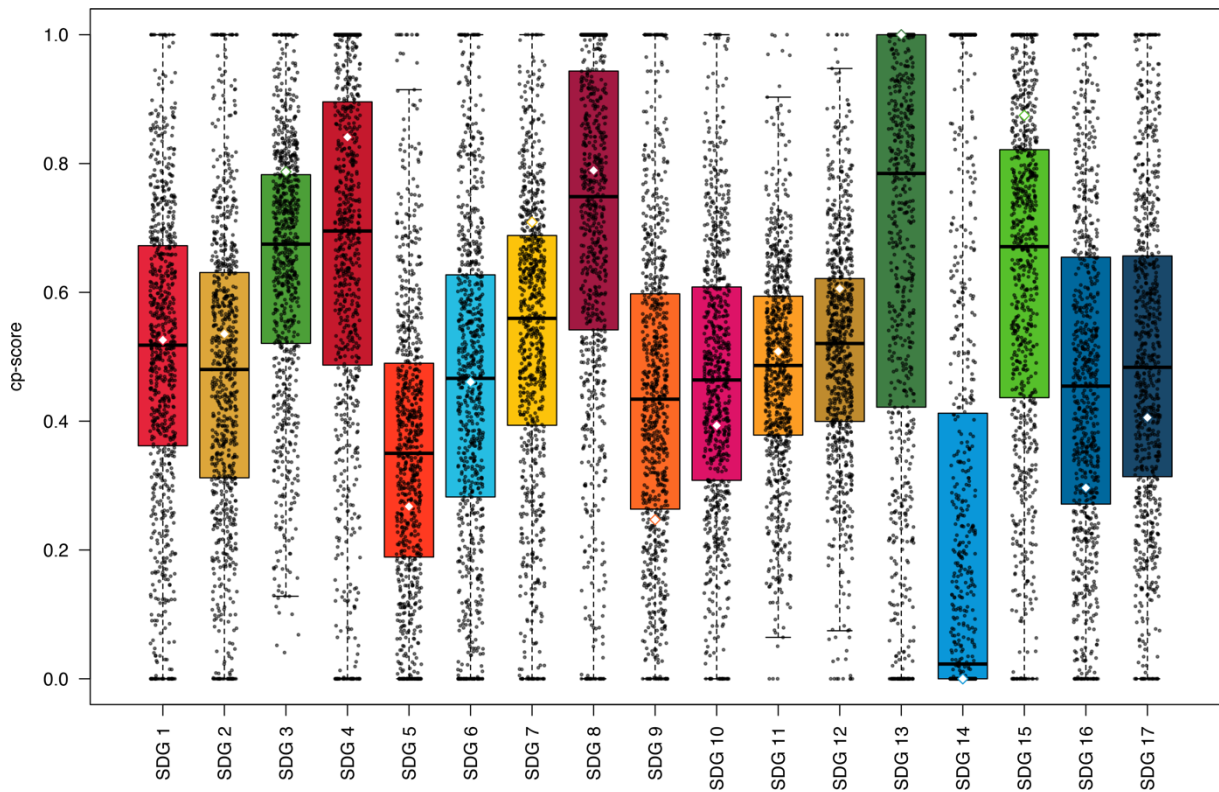
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419 Tab. 3: Validation of the group perspectives and consensus priority scores, using the group A results as example:
 420 a) the input rankings' means (see *h.1* in the text), b) the bootstrap results of the factors and the consensus priority
 421 scores (see *h.2* in the text), and c) the p-value for each SDG's consensus priority score, based on the
 422 bootstrapping results. Significance indicates a positive validation of the SDG's consensus priority score (see *h.3*
 423 in the text). The factors (Factor A1-A4 and Bootstrap A1-A4) are in a -3 to +3 gradient, with the SDGs having a
 424 position change in the bootstrap results compared to the group A results marked bold. The cp-scores and the
 425 input means are in a 0 to 1 gradient, with each the top three SDGs marked bold.
 426 Factor A1-A4 = group perspectives A1 to A4 / cp-scores = (original) consensus priority scores / Bootstrap A1-A4
 427 = group A bootstrap factors 1 to 4 / B cp-scores = bootstrap consensus priority scores / n.s. = not significant

	Group A results					a)	b)					c)
	Factor A1	Factor A2	Factor A3	Factor A4	cp-scores	Input means	Bootstrap A1	Bootstrap A2	Bootstrap A3	Bootstrap A4	B cp-scores	p-value (significance)
SDG 1	-1	3	0	-1	0.53	0.62	-1	3	0	-1	0.58	0.056 (n.s.)
SDG 2	-2	2	-1	3	0.54	0.38	-2	1	-1	3	0.50	0 (***)
SDG 3	2	1	0	0	0.79	0.72	2	2	0	-1	0.80	0 (***)
SDG 4	1	2	0	1	0.84	0.80	1	2	-1	1	0.82	0 (***)
SDG 5	-2	0	-1	0	0.27	0.18	-2	0	-2	0	0.30	0 (***)
SDG 6	-1	0	1	0	0.46	0.54	-1	0	1	0	0.50	0.715 (n.s.)
SDG 7	0	-1	1	2	0.71	0.64	0	-1	1	2	0.67	0 (***)
SDG 8	3	1	-2	1	0.79	0.72	2	1	-2	2	0.84	0 (***)
SDG 9	0	-2	-3	-1	0.25	0.38	0	-2	-3	0	0.33	0 (***)
SDG 10	0	-1	-2	1	0.39	0.32	0	-1	-1	1	0.43	0 (***)
SDG 11	1	-2	0	0	0.51	0.58	1	-2	0	0	0.51	0.0001 (***)
SDG 12	0	-1	1	0	0.61	0.58	0	-1	1	0	0.58	0 (***)
SDG 13	2	0	2	2	1.00	1.00	3	0	2	1	1.00	0 (***)
SDG 14	-3	-3	2	-2	0.00	0.00	-3	-3	2	-2	0.00	0 (***)
SDG 15	1	0	3	-1	0.87	0.96	1	0	3	-1	0.85	0 (***)
SDG 16	-1	1	-1	-3	0.30	0.50	-1	1	0	-3	0.40	0 (***)
SDG 17	0	0	0	-2	0.41	0.60	0	0	0	-2	0.51	0 (***)

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Fig. 4: Boxplots of the bootstrapped consensus priority scores (bootstrapped cp-scores), using the group A results as example. The black dots show the distribution of the bootstrapped cp-scores, each dot representing one bootstrap step. The color-coded white diamonds represent the consensus priority scores of group A. Here, SDGs 13, 15 and 4 have the highest consensus priority scores. The consensus priority score of SDG 15, however, lies outside the first and third quartile of the bootstrapped cp-scores, pointing towards potential discussion needs within group A.

Group B

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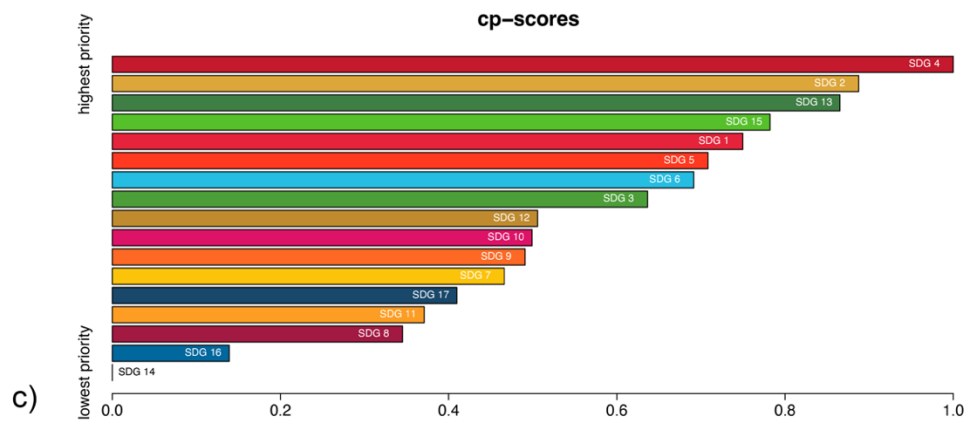
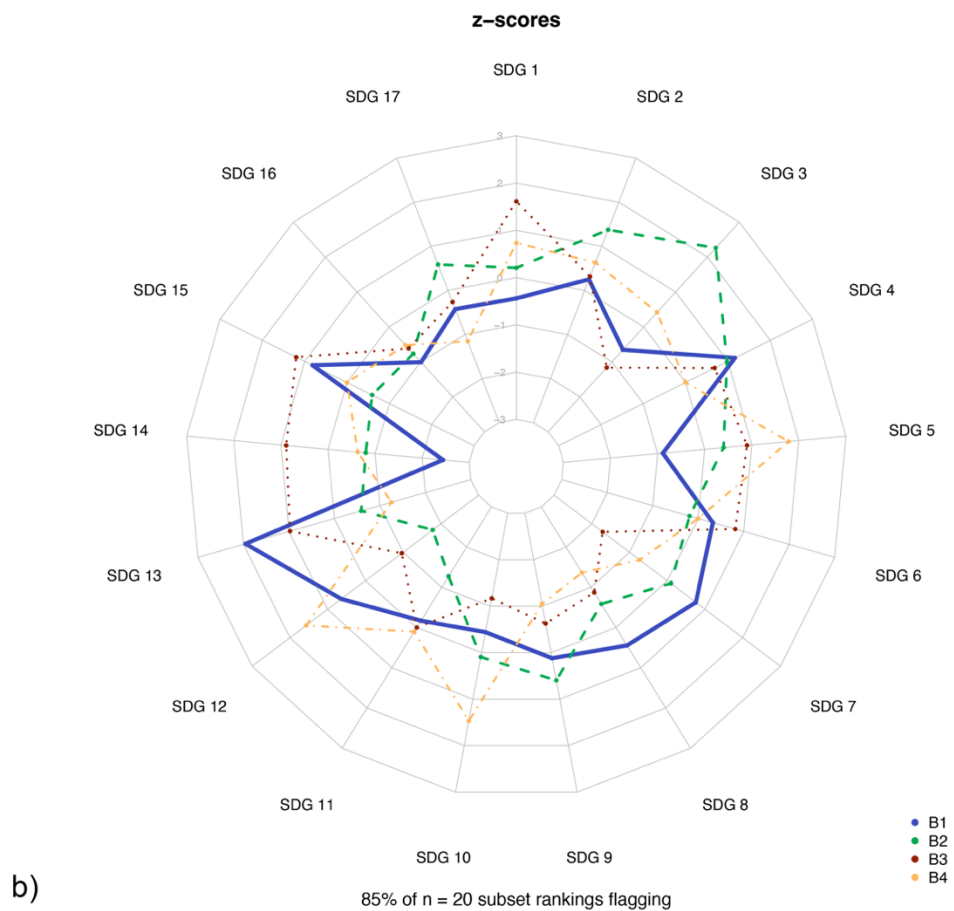
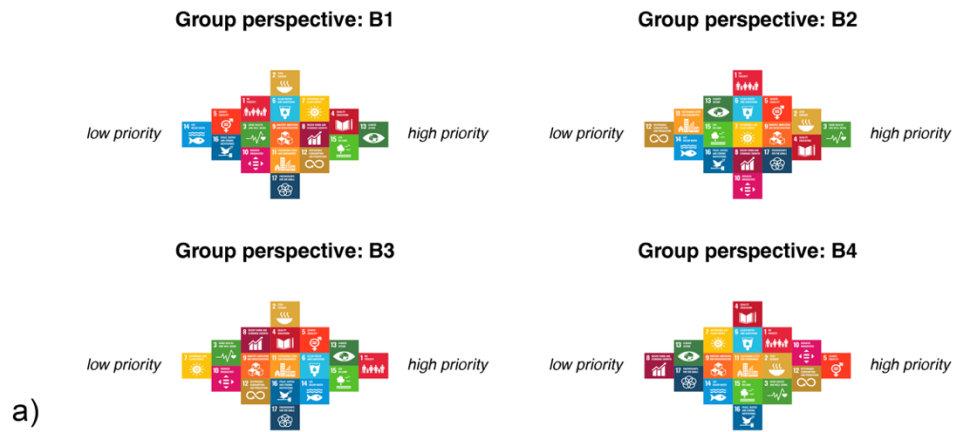
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As with group A, group B has 8 unrotated major factors indicated, but based on the inclusion criteria only 4 group perspectives (B1-B4) are analyzed. With 17 of 20 rankings flagging, they have a factor flagging coefficient of 0.85. Within the group perspectives, there is consensus on the ranking of SDG 16 *Peace, justice and strong institutions*, which has a medium ranking and the fifth lowest consensus priority score. The three top consensus priority SDGs resulting from group B are SDGs 4 *Quality education*, 2 *Zero hunger*, and 13 *Climate action* (Fig. 5). The group perspectives and the full list of consensus priority scores are provided in table S3 and S4.



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Fig. 5: The results of the Q approach to consensus building for group B, with a) the 4 group perspectives, b) a bar plot of the consensus priority scores (cp-scores) of the group, colored in the SDG color each bar represents, and c)

449 a radar chart providing further insights to the different group perspectives, showing the z-scores per SDG and
450 perspective.

451 Factor B1-B4 = group perspectives B1-B4. The line widths within the radar chart represent the factor eigenvalue,
452 i.e. the perspective strength. The line colors and dash types represent each perspective.

453

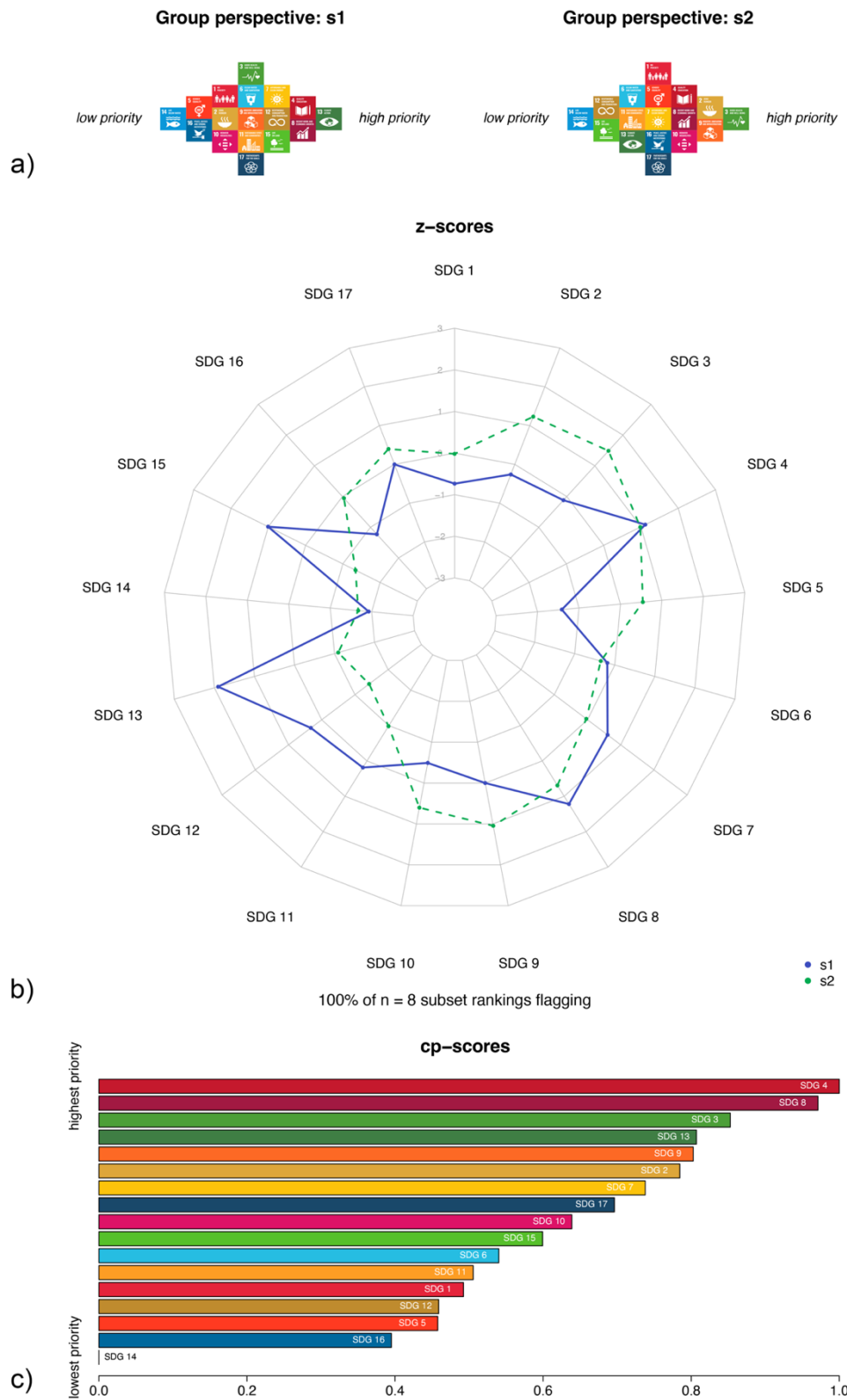
454 In the validation, the comparison of the group perspectives with the input means, group B only
455 has consensus that SDG 14 should have the least priority (cp-score = 0). All other SDGs'
456 consensus priority scores have a change in position compared with the input means, with SDG
457 2 (second highest cp-score) having its input mean at position 13. Nevertheless, the consensus
458 priority scores are significantly equal to the input means ($p = 1.28007e-13$, ***). The
459 complexity of the discussion in group B, indicated by the input means, is confirmed by the
460 bootstrap results. Compared with the bootstrap factors, group perspective B1 has two SDGs
461 with a position change value of one. Group perspective B2 instead has three SDGs with a
462 change of one position and one SDG with a change of two positions. Group perspective B3 has
463 four SDGs with a change of one position and one SDG with a change of two positions. Group
464 perspective B4 has ten SDGs with each a change of one position – this is more than half of all
465 SDGs. However, the change in most cases is of one position only, still allowing to consider the
466 priority assessment stable. Also, group perspective B4 is the least strong among the four.
467 Looking at the five highest bootstrap cp-scores, they have the top three consensus priority SDGs
468 among them. Like in group A, this is allowing us to trust their high priority assessment. This is
469 confirmed by the consensus priority scores' test of equivalence, which results in $p = 5.82921e-$
470 21 (***). When bootstrapping the consensus priority scores, both all individual and the full set
471 of consensus priority scores ($p = 6.71306e-11$, ***) are significant.

472

473 *Synthesis consolidating the group perspectives*

474 After the group discussions on the lower level have been analyzed, their group perspectives are
475 brought to an upper-level synthesis analysis (see Fig. 2), supporting the consensus building
476 process which SDGs to focus on the overarching level. Therefore, the four group perspectives
477 from group A and the four group perspectives from group B are taken as sample to be analyzed
478 in the synthesis. While having 6 major factors indicated, the hierarchical criteria of the factor
479 optimization result in 2 group perspectives only (s1 and s2). And indeed, with a factor flagging
480 coefficient of 1, all lower-level group perspectives flag to the two synthesis perspectives (Fig.
481 6).

482



483
 484 Fig. 6: The results of the Q approach to consensus building for the synthesis analysis (the consolidation of the
 485 group perspectives from group A and group B), with a) the 2 synthesis group perspectives, b) a bar plot of the
 486 consensus priority scores (cp-scores) of the group, colored in the SDG color each bar represents, and c) a radar
 487 chart providing further insights to the different group perspectives, showing the z-scores per SDG and perspective.
 488 Factor $s1-s2$ = group perspectives $s1-s2$. The line widths within the radar chart represent the factor eigenvalue, i.e.
 489 the perspective strength. The line colors and dash types represent each perspective.
 490

491 For a better understanding and validation of the two synthesis perspectives, we compare them
492 with the input means, having a significant equivalence ($p = 1.05332e-11$, ***). However, only
493 one of the three top consensus priority SDGs (SDG 4, highest cp-score) also is among the
494 highest five input means. This indicates that in case the project is supposed to focus on more
495 than one priority SDG, there still is some discussion needed. Next, we compare the synthesis
496 results with the bootstrap results. In perspective s1, two SDGs have a position change of one.
497 In perspective s2, six SDGs have a position change of one. Therefore, as there are no major
498 position changes, we consider the synthesis perspectives as stable. Focusing on the consensus
499 priority scores, all top three are among the five highest bootstrap cp-scores. In the lower priority
500 ranked SDGs there are a few position changes compared with the bootstrap cp-scores, but the
501 equivalence test confirms the consensus priority scores and the bootstrap cp-scores are
502 significantly equal ($p = 5.60811e-22$, ***). Finally looking at the bootstrapped cp-scores, all
503 but SDG 6 ($p = 0.06$) are individually significant. The full set of consensus priority scores is
504 significant ($p = 2.67814e-11$, ***). When, due to the relatively small number of input rankings
505 to the synthesis analysis, running the bootstrapping several times, there is a tendency for the
506 consensus priority scores of all SDGs to be individually (and as a set) significant. However, as
507 this is just an example of how the Q approach could be applied, we do not further go into detail
508 of the results here. In real-world analyses, when having such small numbers of input rankings,
509 the bootstrapping should be run with more steps to get robust results.

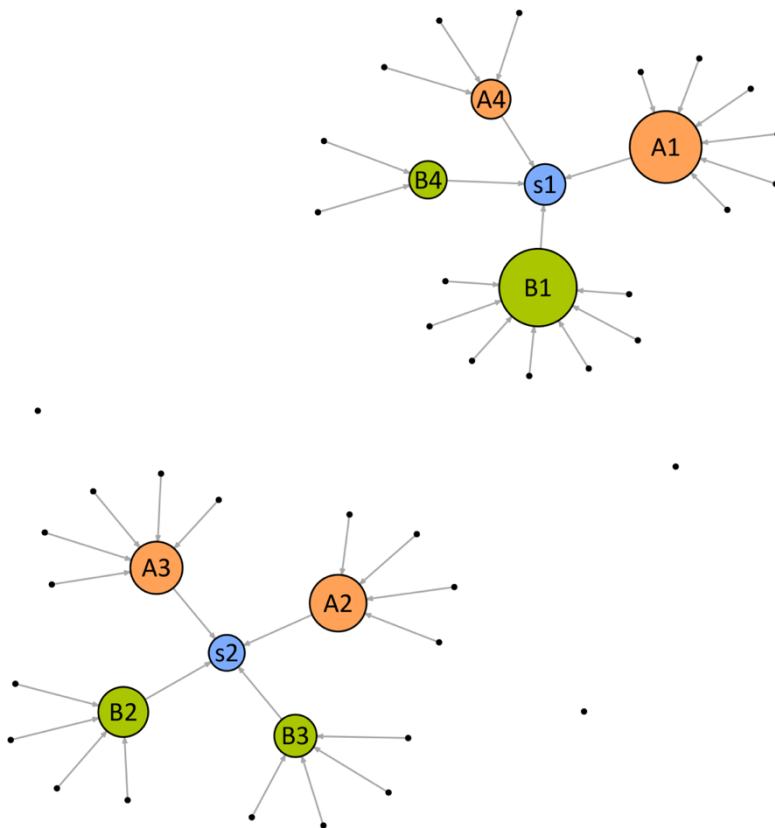
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511 In decreasing order, to satisfy most of the 40 individual perspectives the best way possible, the
512 project could focus on SDGs 4, 8, and 3, followed by SDGs 13, 9, 2, 7, 17, 10, 15, 6, 11, 1, 12,
513 5, 16, and 14 (see Fig. 6 and Table S4). This may be a similar or even equal assessment to
514 simply ranking the SDGs by averaging the input ranking values (which we have as a way of
515 validation for the consensus priority scores). However, with the application of the Q approach,
516 we have added value by integrating differently strong group perspectives in the priority
517 gradient. For the discussion among the 40 people, the Q approach therefore can help by making
518 explicit different viewpoints both within the two groups and at the overarching level. At the
519 same time, next to all viewpoint differences, they know they can align their priorities in
520 different ways.

521 The two synthesis perspectives have statistical consensus in regard of SDGs 4, 6, 7, 8, 14, and
522 17, two of which are the highest priority scores analyzed (SDGs 4 and 8). Depending on how
523 many SDGs the project could potentially focus on, the highest priority SDGs could be taken,
524 or they can further discuss the role of, for example, SDG 3 and 13. Interestingly, while the
525 consensus priority score of SDG 6 on its own is not significant (as discussed above), the two
526 synthesis perspectives have consensus on its ranking at medium priority.

527

528 Next to the content discussion among the 40 people, a network visualization of their individual
529 perspectives flagging (i.e. the people agreeing) to the group perspectives and the synthesis
530 perspectives can point towards individual people or groups of people that have a divergent
531 viewpoint to the ones analyzed (Fig. 7). This is not to point the finger at them. Rather, it can be
532 of great importance for the overall success of the project that their voice is also heard in the
533 discussion and possibly included in the selection of SDGs to focus on. Therefore, the five
534 perspectives not flagging to the group perspectives, and whether they belong to group A or B,
535 are given in table S5. Here, it is important to note that every individual perspective matters.



537

538 Fig. 7: Factor flagging network illustrating how the individual perspectives (black dots) agree to the different
 539 group perspectives; the circle sizes correspond to the strength of the perspectives. “A” (colored orange) and “B”
 540 (colored green) indicate to which of the two groups a perspective belongs, “s” (colored blue) represents the
 541 synthesis analysis; the adjacent numbers stand for number of the perspective. The circle sizes correspond to the
 542 power of the perspectives and are only comparable within the same level of the analysis, i.e. the eight group circles
 543 and the two synthesis analysis circles. Solitary black dots represent individual perspectives not flagging, i.e. not
 544 agreeing, to a group perspective.

545

546 Discussion

547 Achieving consensus between multiple parties often is a complex and lengthy process (e.g.,
 548 Bernardo *et al.* 2021). For consensus decision-making, diverse perspectives must be
 549 considered, acknowledged, and aligned. However, “there is no single optimal method for
 550 making decisions or eliciting views and judgements leading to decisions” (Mukherjee *et al.*
 551 2018, p. 56), nor “[a] single path likely to be universally accepted as superior, and there is no
 552 feasible agenda to resolve all conflicts or trade-offs among these pathways [towards
 553 sustainability]” (IPBES 2022, p. 26). Individual perspectives, preferences, or priorities depend
 554 on personal values and experiences, as well as contextual situations and given framework
 555 conditions (Levine, Chan & Satterfield 2015; Chan *et al.* 2016; DeFries & Nagendra 2017).
 556 Therefore, a range of methods is applicable for supporting decision-making processes. We
 557 chose to work with Q method, as it combines quantitative and qualitative techniques, and
 558 therefore enables analyses that go beyond surveys (Kamal, Kocór & Grodzińska-Jurczak 2014)
 559 or Likert formats (Cross 2005; Fluckinger & Brodke 2013).

560

561 Q method enables a comprehensive and deliberative identification of both diverging
562 perspectives and options upon which to decide, and is particularly applicable in a community
563 setting, i.e. a local, non-governmental, and societal context (Mukherjee *et al.* 2018). Further,
564 and in support of transformative change, IPBES (2022) called for a better integration of diverse
565 values into decision-making through bottom-up governance approaches, knowledge co-
566 production, and participatory and deliberative methods. Q method can play a role here, yet
567 further studies are needed to strengthen the evidence for this (IPBES 2022).

568 To contribute here, we propose the Q approach to consensus building, expanding Q method by
569 a consensus priority score that can be basis for a constructive dialogue, streamline discussions
570 on the preference or priority of individual goals or statements, and identify options for synergies
571 between parties.

572 In addition to scientific studies, the Q approach to consensus building has potential to directly
573 support decision-making processes in environmental and sustainability governance, as well as
574 related international agendas in general.

575
576 As a recent governance application of the Q approach, we could have imagined the current
577 negotiations on the post-2020 global biodiversity framework, which are facing significant
578 challenges and delays. With 196 member countries in the Convention on Biological Diversity
579 (CBD), diverse perspectives from all over the world must be brought together, including all
580 challenges associated with this. Document CBD/WG2020/3/5 presents an intermediate status
581 of the post-2020 framework draft text, including a composite text integrating text proposals
582 made by the member countries (CBD 2021). Almost impossible to read as continuous text, the
583 composite texts showcase the complexity of bringing the post-2020 framework to a consensus.
584 While past negotiations have shown that consensus building is achievable and agreement upon
585 international frameworks and agendas such as the Aichi Biodiversity Targets, the Paris
586 Agreement, or the Sustainable Development Goals (SDGs) is possible, all those negotiations
587 have in fact been heated. In the post-2020 global biodiversity framework negotiations, the pre-
588 negotiations (i.e. the meetings of the Open-Ended Working Group that happened before the
589 Conference of the Parties) in the end took place in five rounds instead of three as originally
590 planned. Methodological guidance towards consensus building, such as from the Q approach,
591 might have been useful here. Specifically, as an idea for similar processes in the future, different
592 formulations of a target or bracketed text proposals could be ranked, and the negotiation chairs
593 could use the Q approach results to prepare consolidated options for the draft framework texts.

594
595 An application of the Q approach therefore is particularly suited for processes in environmental
596 and sustainability governance but not limited to such, as Q method generally works well in
597 situations where conflict is high and an understanding of linkages between perspectives is
598 needed (Mukherjee *et al.* 2018). Q method also gives well interpretable results even with
599 smaller sample sizes (Zabala, Sandbrook & Mukherjee 2018), which allows for its application
600 in smaller negotiation or discussion cases, too. It further enables the uncovering and
601 acknowledgement of hidden and marginalized perspectives (Ockwell 2008; Mazur & Asah
602 2013), which is critical for transformative governance (Pascual *et al.* 2022), and thus supports
603 inclusiveness in consensus building processes. At the same time, depending on the context the
604 Q approach is applied in (e.g., who is participating, or what kind of statements is assessed), it

605 is important to consider and account for potential ethical-political implications of the analysis
606 (West & Schill 2022).

607 In addition to the social network analysis we conducted, a more detailed analysis of the parties
608 sharing a perspective can be done using cluster analysis (Vogel & Lowham 2007; Eppinga,
609 Mijts & Santos 2022), and this could be a future extension to the Q approach. While the ranking
610 of goals or statements might be intellectually challenging and thus needs adequate time (Barry
611 & Proops 1999; Watts & Stenner 2005; Mukherjee *et al.* 2018), we think that the intensive
612 reflection on the goals or statements and their relative ranking can itself contribute to a better
613 understanding of divergent perspectives and support compromises in consensus building. One
614 may argue that a preference or priority cannot be negative (as the ranking distribution is
615 centered around zero). However, in certain world regions certain statements may not need
616 priority or are not relevant at all and therefore can be ranked negatively. For example, in regard
617 of the rankings used for our example, marine biodiversity (SDG 14 *Life below water*) is
618 typically not relevant in mountain regions. Consequently, it is assessed lowest priority for
619 sustainable mountain development (Geschke *et al.* in preparation). To obviate the potential
620 mental barrier of decision-makers that prioritization cannot be negative, we normalized the
621 consensus priority scores to be in a 0 (no priority at all) to 1 (highest priority of all) gradient
622 and harmonized across analyses. The consensus priority score also is a key difference to
623 Eppinga, Mijts and Santos (2022), who use the average participant rankings, i.e. what we call
624 input means, as relative importance of SDGs. In the Q approach, we use the normalized input
625 means in the validation of the consensus priority scores only (see *h.1*).

626 With the consensus priority scores, our Q approach simplifies the interpretation of the Q method
627 results, which is not straightforward and rather time-consuming (Watts & Stenner 2005;
628 Mukherjee *et al.* 2018), and provides a direct reference supporting decision-making processes
629 in regard of how a consensus-based decision could be reached. A profound interpretation and
630 nuanced consideration of marginalized perspectives that may be identified by the analysis,
631 however, still requires adequate time.

632

633 **Conclusions**

634 The Q approach to consensus building and its consensus priority score are a proposal for a
635 standardized, transparent, and replicable way to guide the process of decision-making. They are
636 not intended to provide the one and only solution for a consensus but to help having one's own
637 interests reflected while accepting the views of others, and thus support compromising in terms
638 of reaching consensus. The Q approach is constructed to function for different forms and
639 numbers of statements and to allow a broad participation by stakeholders, to support a ministry
640 or convention party develop their negotiation position, or to point towards opportunities for
641 consensus building in multilateral environmental and sustainability governance processes. It is
642 by no means limited to discussions between academics and/or non-governmental organizations,
643 nor to the SDGs. With such flexibility in use, the Q approach is applicable for a wide range of
644 discussion and negotiation settings, and practical applications under real-world conditions are
645 highly encouraged.

646 With an application of the Q approach to consensus building, stakeholder perspectives can not
647 only be valued and recognized but decision-making can become more inclusive and meaningful
648 through integrating diverse perspectives.

649

650 **Author contributions**

651 JG developed the methodological idea and workflow, collected, and analyzed the data (see
652 Geschke *et al.* (in preparation) for the full study on SDG priorities in the worlds' mountains),
653 and led the writing of the manuscript. DU and GWP contributed to the workflow
654 development. All authors contributed to the writing of the manuscript.

655

656 **Data and code accessibility**

657 The data used in the SDG case example is freely accessible in table S2 as supplementary
658 material (supplementary_tables.pdf). Also, the R functions to run the Q approach to consensus
659 building are provided as supplementary (qapproach_functions.R). Table S6 outlines the input
660 needed for and output given by the functions. For the future, JG plans to develop an online tool
661 allowing easy access to the approach and direct application to support governance processes.
662 // The supplementary materials will be made available once the manuscript has been peer-
663 reviewed or upon request.

664

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